

TBBJ LIST

Commercial real estate brokers ranked by local 2010 total volume

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Name Address Phone/fax	Total volume	Sales volume Lease volume	Largest lease (square foot) Tenant	Total square feet leased	Brokers Employees	Other services offered	Local senior executive Title Web site
Shades Inc. 4800 W. Howard Ave., #400, Tampa 33609 (813) 281-9999/(813) 765-7625	\$54 million	\$2 million \$53 million	42,055 Wells Fargo Insurance Services	882,353	8 8	Tenant representation, sales consulting, corporate services, lease administration, project management	Clay E. Bell SVP, branch manager claybell.com
Phonetic/1071 Commercial Real Estate 5715 W. Alafia Ave., #1000, Tampa 33607 (813) 281-8811/(813) 281-8811	\$44 million	\$44 million NA	NA NA	NA	26 38	Leasing, property management, title, development, investment services	Alan S. Gooding Owner phoneticreal.com
Wells & Associates Inc. 1715 W. Alafia Avenue #100, Tampa 33607 (813) 281-8811/(813) 281-8811	\$28 million	\$28 million \$14 million	NA NA	NA	15 4	Asset management, consulting, manage- ment, tenant representation	Mark S. Wells President wellsandassociates.com
Merwin Management Co. 1801 W. Howard Ave., #40, Tampa 33607 (813) 281-9999/(813) 281-9999	\$27 million	\$27 million \$10,000	1,000 Nation Manager Co.	14,000	8 4	Commercial mortgage banking and equity investment, joint ventures	S.J. Olson President merwin.com

Vector Commercial Real Estate Services LLC 125 Fifth Ave. S., #201, St. Petersburg 33701 (727) 823-1230/(727) 823-4067	\$13 million	\$7 million \$6 million	15,705 Careerpath Training Corp.	109,757	5 5	Leasing, management, tenant representa- tion, acquisitions, REO, consulting and receiverships	Ned Willis President vectorrealty.com
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1071 (727) 823-1230	\$4 million \$13 million	25,000 Showtime Classic Cars	448,532	6 15	Commercial leasing and property manage- ment	Clay E. Bell President claybell.com	
Vector Commercial Real Estate Services LLC 125 Fifth Ave. S., #201, St. Petersburg 33701 (727) 823-1230/(727) 823-4067	\$13 million	\$7 million \$6 million	15,705 Careerpath Training Corp.	109,757	5 5	Leasing, management, tenant representa- tion, acquisitions, REO, consulting and receiverships	Ned Willis President vectorrealty.com
A.L. Commercial Inc. 5513 Eighth Ave. S., Tampa 33605 (813) 762-9999/(813) 762-9999	\$11 million	\$4 million \$65	30,000 Waste Integration	351,154	1 1	Sales, leasing, management for com- mercial property	Anthony Laffer President alcommercial.com
1071 (727) 823-1230	\$10 million	\$0 million \$1 million	14,325 QA Workforce	286,710	5 17	Property management, accounting, re- ceivership, marketing, landlord and tenant representation	Lydia Marr President realrealestate.com
1071 (727) 823-1230	\$10 million	\$0 million \$1 million	14,325 QA Workforce	286,710	5 17	Property management, accounting, re- ceivership, marketing, landlord and tenant representation	Lydia Marr President realrealestate.com
Shawmut Group Real Estate Co. 14800 E. Howard Ave., #100, Odessa 33556 (727) 289-4000/(888) 384-2881	\$10 million	\$1 million \$2 million	10,000 Business Pro- cess LLC	48,828	3 18	Sales, leasing, property management	Brian Andrus Broker, owner shawmutgroup.com

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LIST NOTES: 1 = Local includes Hernando, Hillsborough, Manatee, Pasco, Pinellas, Polk and Sarasota counties. Grubb & Ellis/Commercial Florida, ranked No. 10 on last year's list, did not provide information for this list. NL = Not listed last year NR = Not reported. NA = Not applicable. Research by Charles Lewis (clewis@bizjournals.com)

UPCOMING LISTS: Florida cancer centers, Finan-
cial consulting firms, Busiest intersections